



## **Friends of ENCA Farm 2014 Annual Report**



**Located at: The Posner Center for International Development  
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## Message From Founder and Executive Director

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It has been an exciting year of growth and new partnerships for Friends of ENCA Farm! We were pleased to see our community of supporters grow in the US and in the Philippines. Our educational and advocacy programs have flourished in 2014 and we are excited to launch new programs in 2015 to continue our mission of supporting organic farming education, youth environmental education programs, and service-based volunteer travel to ENCA Farm.

In 2014 we grew more than ever before. We increased volunteers and staff-support in the US, which resulted in our most profitable revenue year to date, over \$10,000.00. These funds helped launch our youth educational partnerships in the Philippines; over twenty-five Manila-based teens visited ENCA Farm twice this year for hands-on experiential education programs and cultural training. The support also enabled ENCA Farm to complete physical infrastructure and farm input improvements to the property including the completion of a new three story house to support larger group and educational seminars at the farm, the delivery of organic seeds to the farm for improved production and variety of crops produced, and the business development support of value added products (coffee, fruit wines) gaining exposure in local markets and expansion of local distribution streams.

Our participation in [The Posner Center for International Development](#), a hub for nearly 100 other Denver-based international development organizations committed to creating lasting solutions to global poverty, has generated new collaborative partnerships supporting our work in the Philippines. A fellow Posner tenant Nokero, supplies solar lights and cell phone chargers to ENCA Farm which are used daily, keep economic costs down, and generate new local businesses that support sustainable energy access throughout the Northern Philippines.

With great momentum from a record year of support, I am more excited than ever to see our programs flourish. I will continue to share the story of ENCA Farm and to connect people around the world with the Philippines. Thank you for your continued support. Here's more to come in 2015!

Sincerely,



Sherry Manning  
Founder and Executive Director  
Friends of ENCA Farm

## Program Impact in 2014

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**Environmental Education Program:** Since 2011, students from the Laren Montessori School in Manila have visited ENCA Farm as part of their field school curriculum. What started as two students has grown to nearly fifteen who visited ENCA Farm twice this calendar year. These students reside on the farm to learn about organic farming and environmental conservation.



(Laren students and staff at ENCA Farm, November 2014)

*"I have been to ENCA Farm seven times and the biggest thing I learn is to be less selfish. In the city we don't take care of each other, but here at ENCA we have to prepare our own meals and participate in farm work, which helps us learn where our food comes from and the hard work it takes to produce it. ENCA Farm has helped me be more grateful and realize the bigger picture in all things."*

Gabby, 17 years old  
Field School Participant

**Organic Farming Inputs and Infrastructure:** Financial support helped finish construction on a new three-story house at ENCA Farm to improve seminar and visitor lodging. Friends of ENCA Farm also delivered organic seeds to ENCA Farm and supported the purchase of organic native chickens to expand farm products offered including fresh eggs and native chickens.





**International Volunteer's at ENCA Farm:** In 2014 ENCA Farm hosted over thirty International Volunteers through the Would Wide Opportunities on Organic Farms program (WWOOFing). Volunteers spent 1-2 weeks at ENCA Farm helping in the fields and learning organic farm techniques from ENCA Farm Staff. This also supports our cross-cultural education programs.

*"The Farm was a refreshing break from the beaten path of the Philippines. I loved the tranquility of the farm resting in the heart of the Cordillera mountains. Keeping time with the sun (and the roosters), I enjoyed the meditative hours spent in the fields and sharing stories with other visitors and volunteers over Tita (Auntie) Olive's freshly harvested home-cooked meals.*

*During my time at farm I helped to finish harvesting pole beans and cleared the beds to prepare them for the next crop, lettuce. Lettuce is a good candidate to follow pole beans because they can benefit from the residual nitrogen left in the soil from the nitrogen-fixing legumes.*

*Mirabai Prefers,  
U.S. Volunteer*



(WWOOFing Volunteers from around the globe, Israel, US, and Germany at ENCA)

**Nokero and Solar Lights Philippines:** In 2013 Friends of ENCA Farm delivered Nokero solar lights and cell phone chargers to ENCA Farm. These products are now used daily at ENCA Farm, which keep economic costs down and generates new local businesses that support sustainable energy access throughout the Northern Philippines. This year, Friends of ENCA Farm helped to establish a local distributor of Nokero products, Solar Light Philippines. Conducting four community presentations to various audiences, Friends of ENCA Farm and Solar Light Philippines raised awareness about the variety of uses of solar and is generating new local businesses by establishing partner-distributors of Nokero products throughout the region. Solar Light Philippines also gave Friends of ENCA Farm a percentage of its sales which resulted in nearly \$400 of support for ENCA Farm's projects at the farm and throughout the Northern Philippines.



**New Valued Added Products at ENCA Farm:** In 2014, ENCA Farm launched a new line of valued added products; fruit wines including, strawberry, tamarillo, guava, and coffee, are generating increased revenue from local markets. ENCA also increased production and sales of hand roasted Arabica coffee, which serves as one of our largest grossing products in local markets.



**4<sup>th</sup> Annual Nourish Event:** Since 2011 Friends of ENCA Farm has hosted an annual event in Denver, Colorado to raise awareness about our programs in the Philippines and generate financial support towards these efforts. This year was our most successful event to date; with more than 60 guests, a talented team of event volunteers, and the palpable energy and excitement in the room. Our 4<sup>th</sup> Annual Nourish Event was a huge success generating over \$5,000 in revenue. The event also featured Filipino Brunch Cuisine and Filipino cultural dances, helping educate our supports about the unique and vibrant culture of the Philippines.



### New Partnerships 2014

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**Sibol- CU-Denver Filipino-American Student Organization:** Friends of ENCA Farm is excited to have this new partnership and help the next generation of Filipino-American's in Colorado learn more about their homeland and support our projects on the ground in the Philippines. Thanks to this new partnership, four Sibol members volunteered at our annual Nourish event in October of 2014.



**Salo Project:** Filipina Chef Yana Gilbuena has been cooking up delicious Filipino pop-up meals around the country, doing a 50-state, 50-week tour. The tour features Filipino Kamayan style (hands only, food on banana leaves), which raises awareness of Filipino Cuisine and raises money to build a classroom in a school in Capiz (an area effected by Typhoon Haiyan last year). The money raised will also support a farming and feeding program with a local organization in the Philippines, [ARK: Advancement for Rural Kids](#). We met with Yana in October 2014, and are excited to continue promoting healthy, delicious Filipino cuisine together.





**The Posner Center for International Development:** The Posner Center is Friends of ENCA Farm’s new US headquarters which we share with 100 other Denver based international development organizations. In October 2014, Friends of ENCA Farm and Nokero won one of the Collaboration Awards supported by the Posner Center for our work bringing solar lights to the Northern Philippines. [Click here](#) to view the video made about this project.



**Philippine American Society of Colorado (PASCO):** We partnered with PASCO for our 4<sup>th</sup> annual Nourish event in October. The PASCO youth dance troupe performed four cultural dances from the Cordillera Region where ENCA Farm is located, inspired event guest to travel to the Philippines with us in 2015 to experience this rich culture first hand.



# Huckleberry ROASTERS

**Huckleberry Coffee Roasters:** Local Denver coffee roaster Huckleberry provided the coffee for our 4<sup>th</sup> annual Nourish event brunch in October 2014. They also had a staff member at the event to pour the coffee and educate our guest about the coffee roasting process.

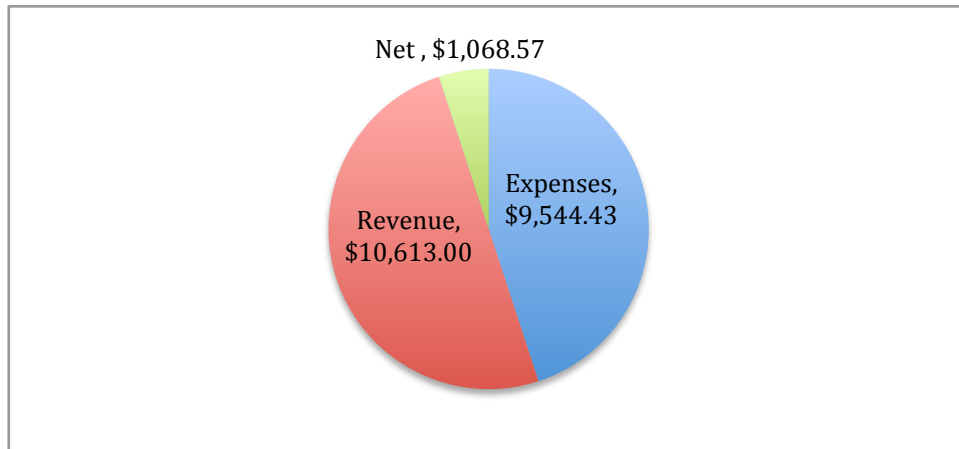




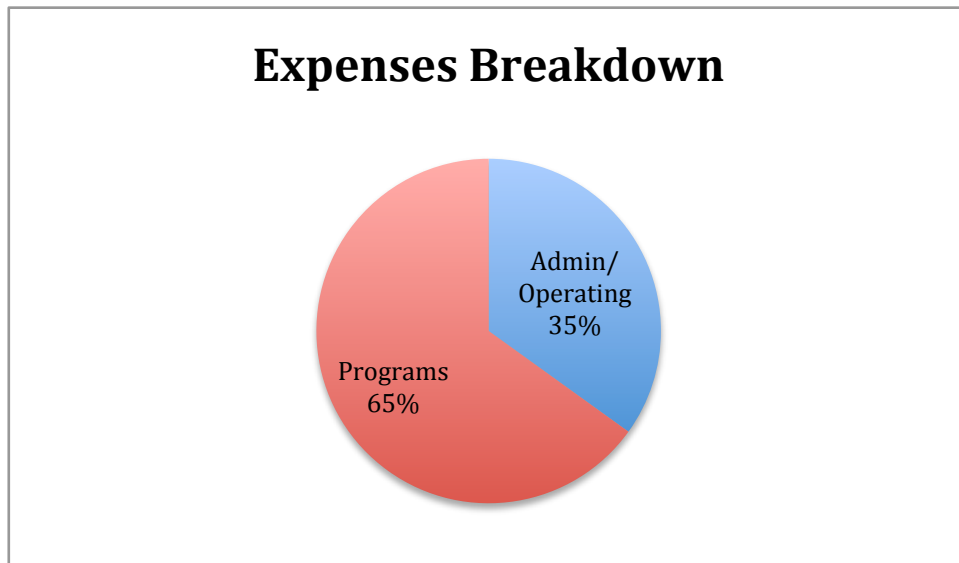
## Financials 2014

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<b>Annual Expenses:</b>	\$9,544.43
<b>Annual Revenue:</b>	\$10,613.00
<b>2014 Year End Net:</b>	\$1,068.57



**Expenses Breakdown:** Friends of ENCA Farm had no paid staff in 2014. All staff worked on a volunteer basis supporting the organization's development.



## **Staff and Board of Director's**

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### Friends of ENCA Farm Board of Directors

Matthew Gray, President

Kavita Pullapilly, Treasurer

Andrew Reid, Member at Large

Cecilia Dalupan, Member at Large

Javier San Andres, Member at Large

### US Staff

Sherry Manning, Founder and Executive Director

Ali Brown, Intern Social Media and Events

### ENCA Farm Staff in Philippines

Olivia Cosalan, Farm Caretaker and Volunteer Manager

Robert Cosalan, Facilities Manager

Marilyn Cosalan, Operations Manager

Cheryl Cosalan, Communications and Marketing Director

### Advisors

Dr. Peter M. Cosalan, President Benguet Tivangdal Board of Directors



(Friends of ENCA Farm volunteers at 4<sup>th</sup> Annual Nourish event October 2014)